

# DECISION-MAKING POWERED BY ARTIFICIAL INTELLIGENCE -THE FINAL STEP TO BECOMING A COGNITIVE BUSINESS.

# WALK BESIDE YOUR CUSTOMER AT EVERY POINT IN THE PATH TO PURCHASE.

Our Al-powered analytics solutions for retailers and marketers can influence your customers' shopping lists and then provide recommendations along every inch of their shopping journey.

You can also understand the nuances of customer preferences that help you sharpen your product, your allocations and your assortments - thus ensuring that every step of your customers' journey is customized.

It is our focus on retail that has helped us create the ultimate in customer-centricity - an ability to give customers exactly what they want, where they want it, when they want it, in the way they want it.

## **RETAIL KNOWLEDGE**

Over 13 years' experience in retail and customer marketing for some of the world's biggest brands.

# **COMPREHENSIVE PORTFOLIO**

Analytics products and services that address all the analytics needs of retail.

## **CONVERSATIONAL INTERFACE**

A unique conversational user interface, makes sophisticated technology easy and accessible to all.

## **ON CLOUD**

Packaged, on-tap applications that are ready to onboard and offer fastest time-to-benefit.

### FOR ALL ROLES

Solutions designed with specific roles in retail and marketing in mind.

### **READY TO SCALE**

Accessible to all stages of analytics maturity; add capabilities as you go along.

# TOMORROW, THE BEST RETAILERS AND MARKETERS WILL RELY ON AI-POWERED DECISION-MAKING. YOU COULD BE ON IT TODAY.

This is the best of times - your consumers offer you a whole lot of information about their preferences. Insights that you can mine to reach them with relevance and with impact. This is also a challenging time - the sheer amount of data available across channels is difficult to integrate and analyze with disparate tools.

Manthan's Al-powered analytics solutions convert all these data silos into one, integrated self-service platform - to collect and connect all data and provide you the perfect recommendation and action for each consumer, each business process.

Make yours a cognitive business - continually iterate data models to benefit from real-time events.

# **MANTHAN'S AI PROMISES**

COGNITIVE DECISIONS	Take decision-making to a higher level by modelling users' cognitive thinking.	
COGNITIVE PROFILING	You can now map users with cognitive thinking.	
CONVERSATIONAL INTERFACE	Sophisticated technology is accessible to all roles now, with a conversational UI.	
REAL-TIME PREDICTIONS	Consume real-time events from multiple sources to predict and trigger recomme	endations.
CONTINUOUS OPTIMIZATION	Continuously optimize results by understanding changes in context.	
ACTION RECOMMENDATIONS	Have the capability to pre-empt and guide decisions based on evolution of conte	xt.

# **CUSTOMER ANALYTICS**

Customer360 is an AI-powered customer analytics solution that can transform marketing with an unparalleled, unified understanding of each customer from across offline and online channels. It helps you understand the path to purchase, uncovers engagement opportunities, reveals intent early, and accurately attributes marketing contribution of channel and promotion.

#### 360° understanding

Data-driven, complete understanding of customer behavior and preferences.

#### Actionable insights

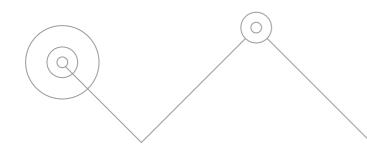
Recognize trends and predict behavior to devise profitable marketing strategies.

#### For analysts and business users

Packaged and custom algorithms for the data scientist, easy-to-use for the marketer.

# **RETAIL ANALYTICS**

Built exclusively for retail enterprises, Retail Analytics addresses all your merchandising and in-store analytics needs. Retail Analytics empowers retail business users to make profitable, analytics-driven decisions related to assortment, pricing, promotions and operations across channels. The solution's advanced analytics capabilities span the entire spectrum of discovery, descriptive, prescriptive and predictive analytics. Retail Analytics is a highly scalable, high-performance solution that offers a high ROI at a low TCO.



### • Al-powered Predictive Analytics

Out-of-the-box predictive algorithms for forecasting, inventory, assortment, buying, pricing decisions.

### • 3<sup>rd</sup>i Prescriptive Analytics

Simulation capabilities to simulate course of action and make informed choices.

### • Decision tree based Guided Analytics

Decision tree based guided analytics that constitute a flexible learning system based on global best practices.

#### • Data Exploration

Self-service ad-hoc data exploration combined with rich visualization capabilities for business analysts.

### • Views by Function

Pre-configured metrics and analytics views organized by retail functions and roles.

# **TARGETING AND PERSONALIZATION**

An omnichannel personalization platform, TargetOne maintains and manages customer profiles from across touch-points. And implements Al-powered personalization across all levels and points of customer interaction on the path to purchase. With TargetOne, you can have a one-to-one, impactful dialogue with each of your customers on their preferred device.

### Automated Product/Offer Recommendations

Recommendation engine with machine learning personalizes based on individual preferences.

#### **Real-time Targeting**

Target customers real time across multiple touch points.

#### Omnichannel Execution

Aggregated insights from multiple channels to power highly contextual communication.

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# SUPPLIER COLLABORATION

Supplier Collaboration Analytics creates a mutually profitable relationship with improved visibility and intelligent, data-driven collaboration. The only collaboration platform built specifically for retail, it integrates all vendors on a web-based, self-service portal that assists retailers and vendors to align goals and strategies for greater customer satisfaction. • Full lifecycle support Provides complete support from supplier on-boarding to strategic collaboration.

• Supports each role Helps eliminate inefficiencies, and collaborate and manage suppliers easier.

• Data-driven decisions Workflow engine with in-built process governance, document exchange and content management.

# WHAT CLIENTS. ANALYSTS AND EXPERTS SAY

#### **Customer Quotes**

"Manthan's solutions help us take informed decisions across formats and functions. Timely and accurate data helps us plan better, manage customer marketing better."

#### Group IS Manager - Analytics, Robinsons Retail Group

"With Manthan's tools, our merchants are able to ensure a better customer experience at the store and online. At present, we are strengthening our personalization and targeting capabilities with Manthan's Customer Analytics solution."

#### VP - IT, Charming Charlie

#### **RIS Leaderboard ranking**

- #1 Leader in Technology Innovation
- #1 Leader in Overall Performance
- #1 Customer Satisfaction for Tier One Retailers

#### Analyst mentions

Customer-centric Merchandising & Marketing Provider 2016 - *Gartner* Magic Quadrant for Business Intelligence & Analytics Platforms 2016 - *Gartner* Strong performer in Customer Analytics Wave - *Forrester* 



Manthan's analytics portfolio powers over 200 customers across 23 countries on their path to becoming a cognitive business.



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Manthan brings retailers and marketers a comprehensive portfolio of Al-powered analytics products and services; delivered on cloud for easy access, affordability and scalability. With these, every retailer and consumer business, regardless of size and analytics maturity, can tap into the most sophisticated Al-powered solutions. Today, over 200 businesses across 23 countries make better decisions every day with sophisticated analytics from Manthan. Talk to us, let's make yours a cognitive organisation.